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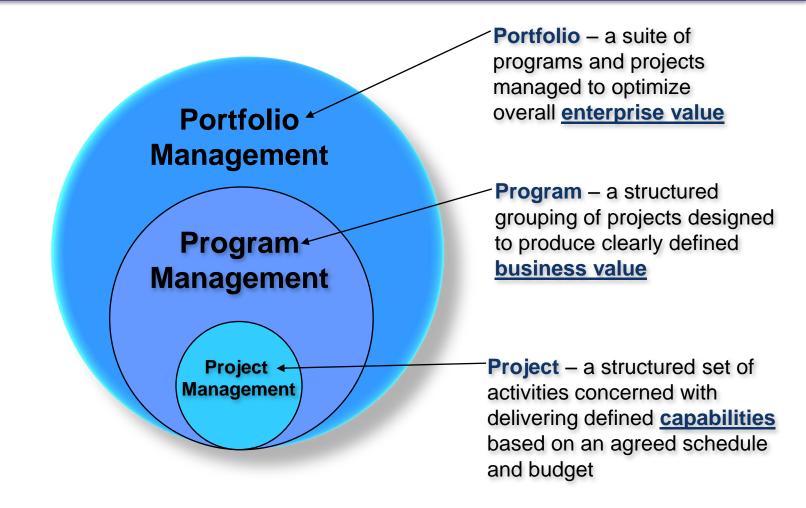


Results Network Modeling Managing Complexity & Results

Portfolio Management Symposium Sponsored By GTA February 17, 2011 Atlanta, GA



Focus Across Three Levels



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Focus Across Three Levels

Portfolio – Development and management of strategy based on the business performance **Portfolio** goals and objectives of Management of Change business process Management capabilities. **Program** – Management **Program** of business process and technical capabilities to **Management** create improved business performance. Project < **Project** – Management **Management** by deliverables to create business process and technical capabilities. **Accountability** Measurement **Full Cycle Governance**

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Four Sources of Risk

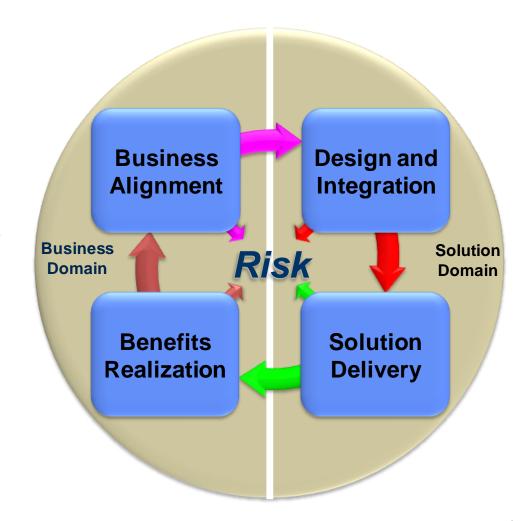
Risk is structure within two domains:

 The Solution Domain considers Risk to Delivery.

This is the traditional purview of project risk management, focusing on uncertainties and risks that impact schedule, budget and quality of capabilities delivered.

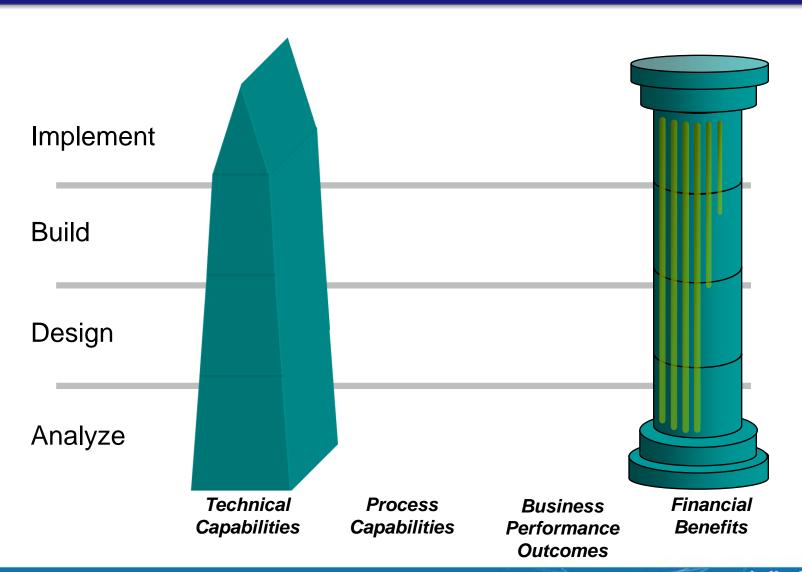
 The Business Domain considers Risk to Benefits.

This takes a wider perspective of creating the right business and technical capabilities and the associated risks in realizing the value of these capabilities in operational performance.



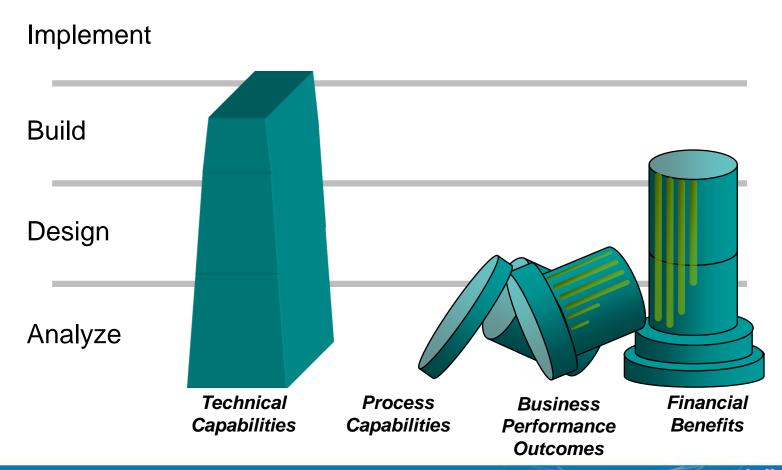


MONUMENTAL VISION AND EFFORT



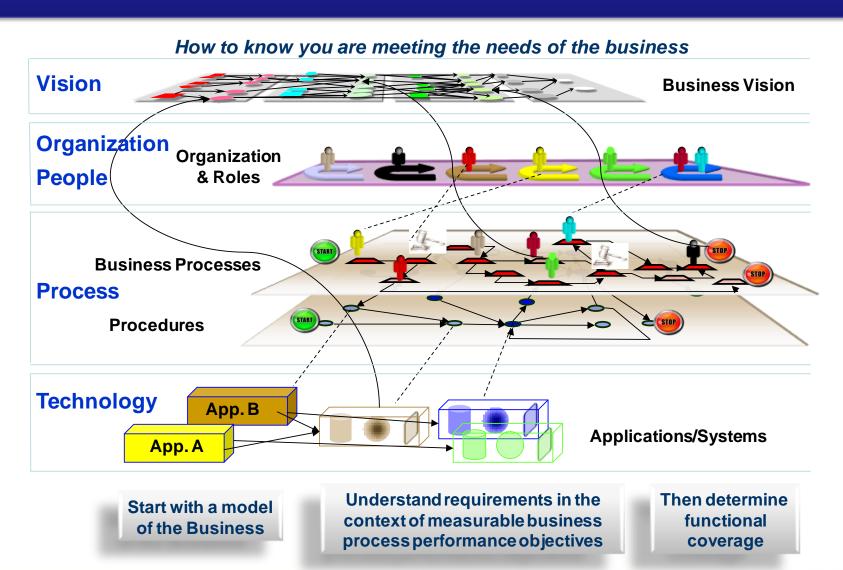


Unfinished or Unfounded Results



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Business Driven Architecture



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THE RESULTS NETWORK

Functional Capability

Interfaces

Applications

Data

Security

Technical & Infrastructure **Capabilities**

> How **Technically**

Policies

Business Rules

End to End **Processes**

Local Processes & Procedures

> **Exception** Handling

Business Capabilities

How Process Supports

Productivity & Efficiency

Quality

Cost

Time

Brand Image

Business Performance Outcomes

Why in **Performance Terms**

Cost Reduction

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Cost **Avoidance**

Revenue Growth

Revepue Protection

Stakeholder Value

Financial Benefits

Why in **Financial Terms**

The Missing Middle

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THE RESULTS NETWORK

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Initiatives



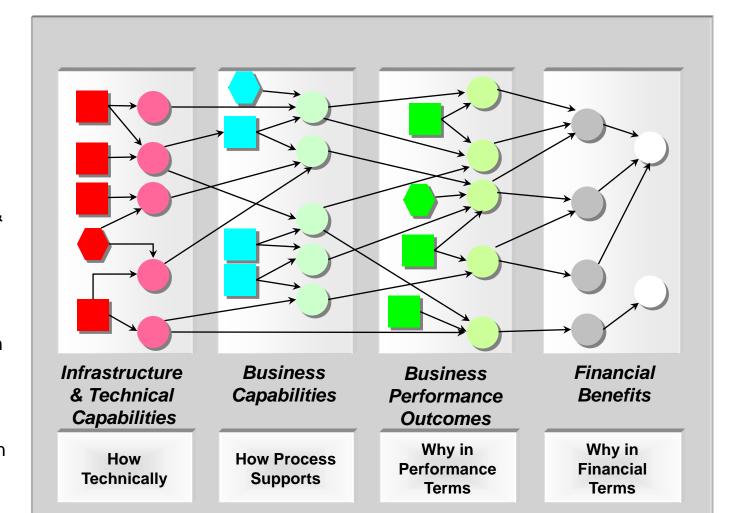
Outcomes & Capabilities



Assumption



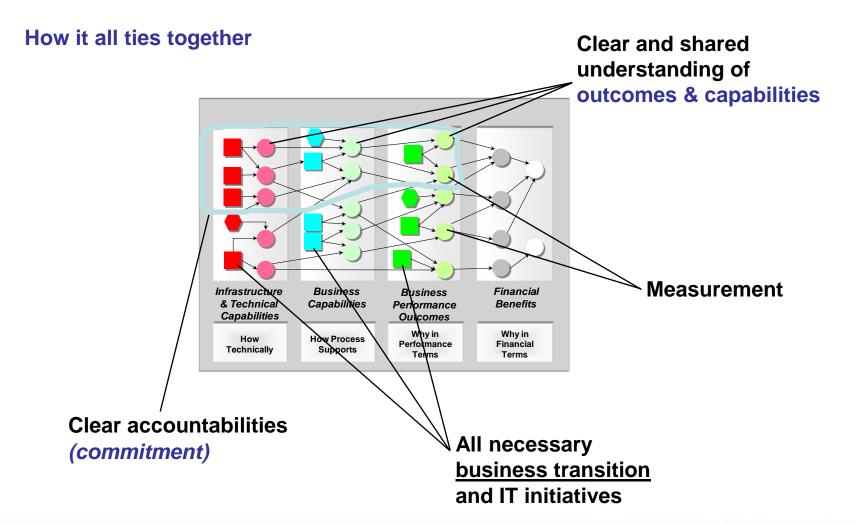
Contribution





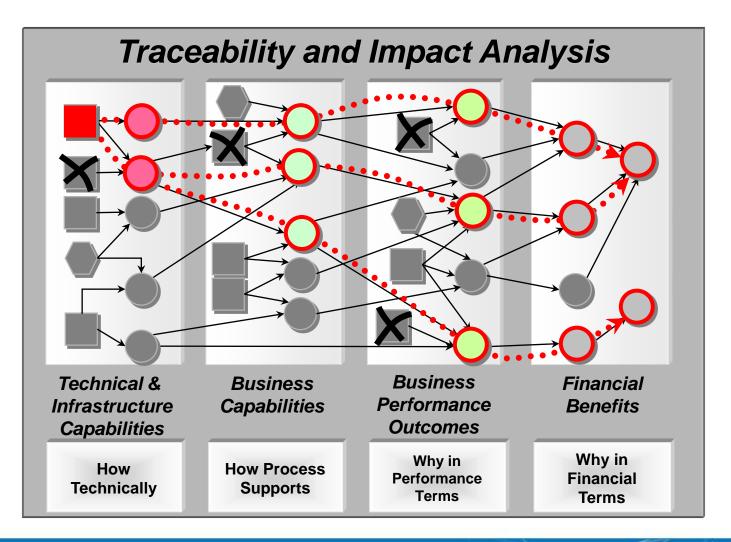
The Results Network

omething that





THE RESULTS NETWORK

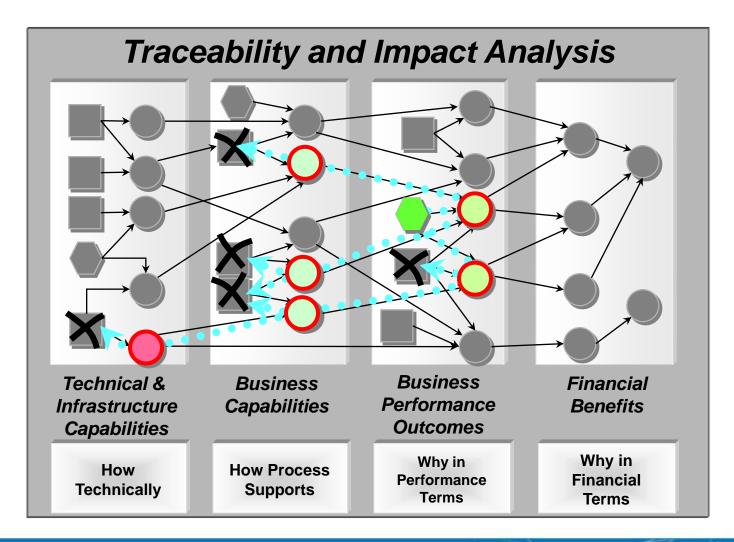


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THE RESULTS NETWORK

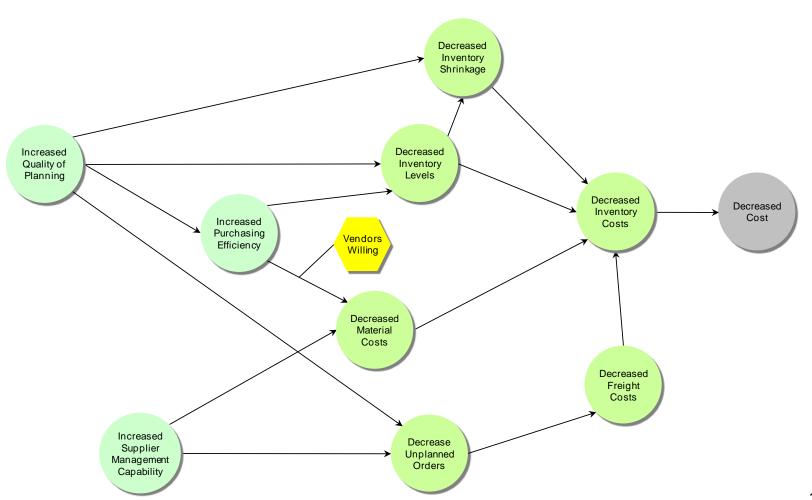
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STRATEGIC MODEL OF IMPROVEMENT OUTCOMES

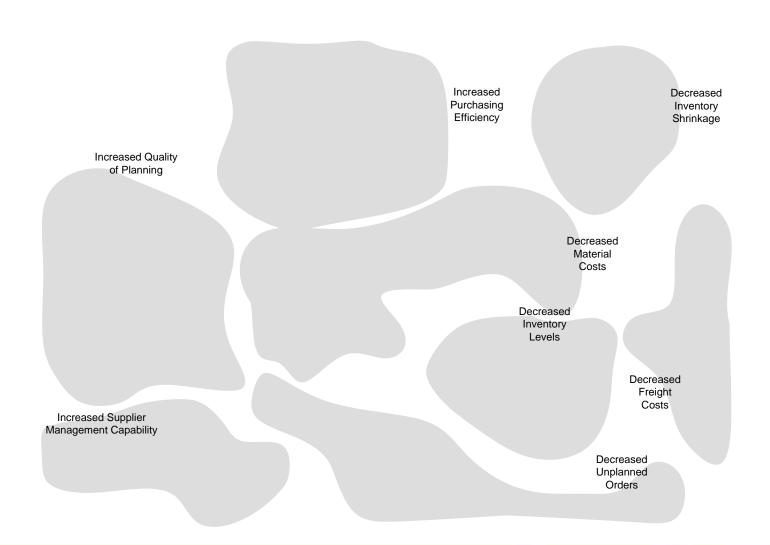
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LOGICAL MODEL OF IMPROVEMENT ACTIVITIES & OUTCOMES

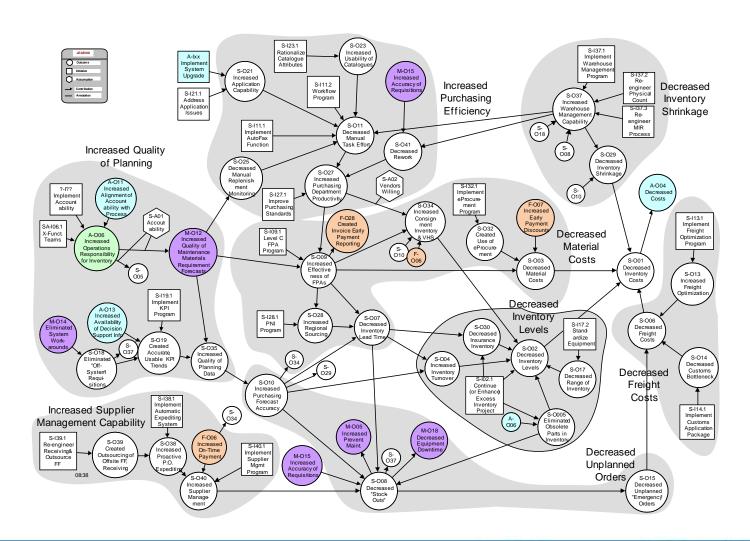
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LOGICAL MODEL OF IMPROVEMENT ACTIVITIES & OUTCOMES

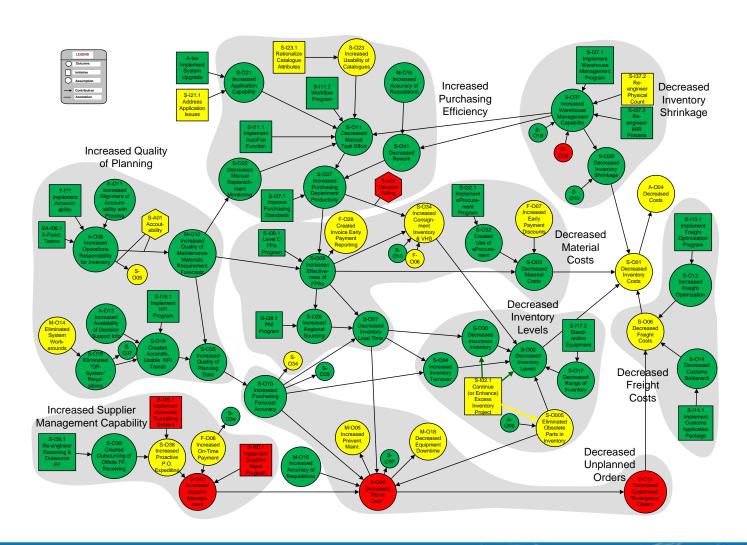
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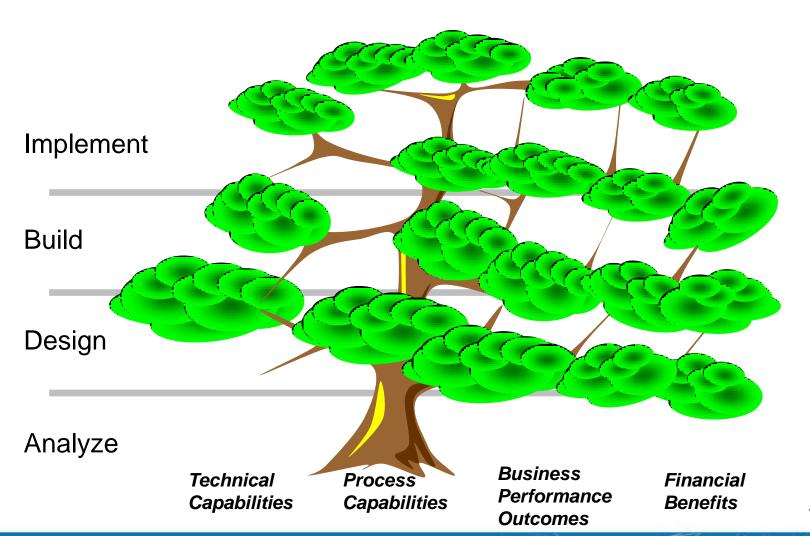
Management of Improvement Activities & Outcomes

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BUILDING FROM THE TRUNK OUT





The DNE Tool for Integrated Business, Process, Organization, Role and Technology, and Knowledge Mapping



DEKSTRUS

dex·terous adj.

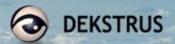
- 1. Skillful in the use of the hands.
- 2. Having mental skill or adroitness.
- 3. Done with dexterity.

implies physical or mental agility ...



The Tool (DNE)

Dekstrus kNowledge Element







Testing Tool

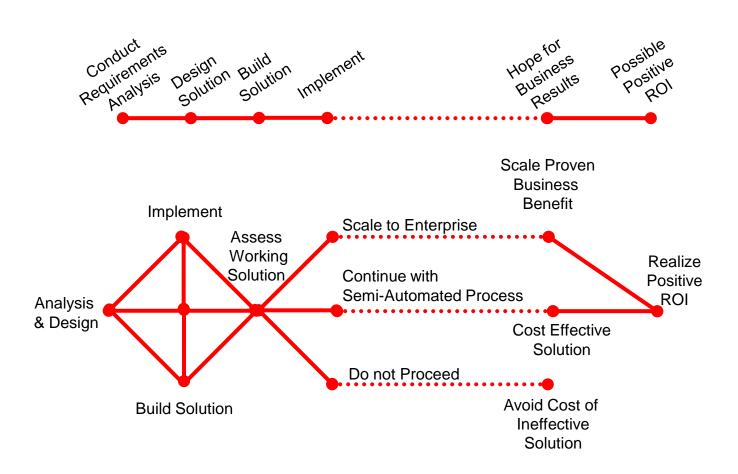
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- Pick and publish
 - Process
 - Assets
 - Artifacts
 - Data fields
- Export/Import Customized Maps

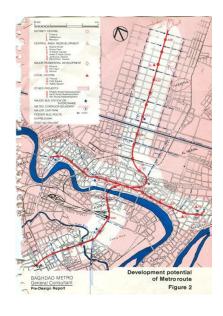


Two Approaches

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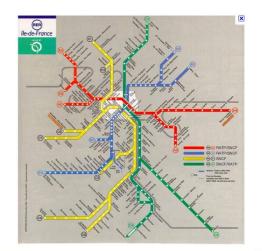






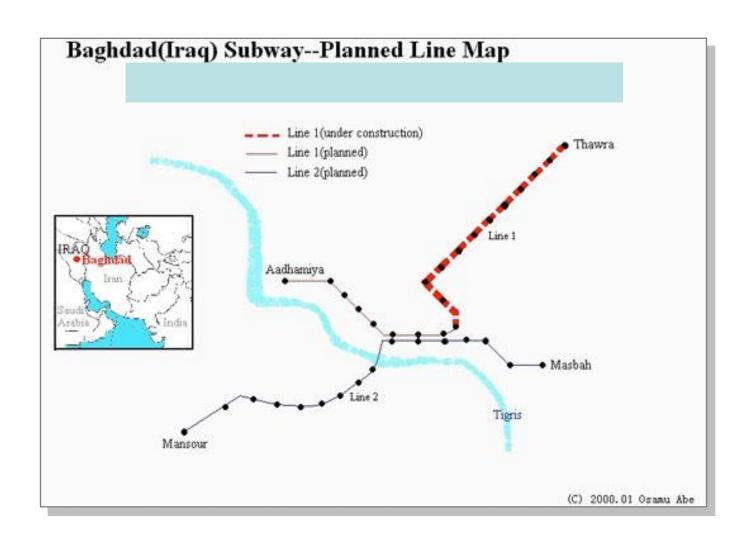
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